

Lynn Q3 2018 Report: Prices Continue Upwards

The median price of the SFHs sold in the first 9 Months of 2018 increased a further 5% to a new high of **\$352,500**. (Numbers in **bold** represent record levels.)

<u>SFH</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Change</u>
Q1	\$247,450	\$249,000	\$271,000	\$302,500	\$340,000	
Q2	\$249,900	\$271,500	\$290,000	\$338,500	\$352,778	
Q3	\$256,000	\$281,000	\$305,000	\$340,000	\$366,500	
Q4	\$249,000	\$270,000	\$315,000	\$336,000		
H1	\$249,900	\$265,000	\$285,000	\$329,900	\$346,000	
H2	\$253,000	\$276,500	\$310,000	\$340,000		
YTD Q3	\$252,500	\$273,000	\$290,250	\$335,000	\$352,500	5%
Year	\$250,750	\$272,500	\$300,000	\$335,000		
<u>Sales</u>						
YTD Q3	353	384	422	453	429	
Year	473	550	590	618		
	*peak year	2005	632			

Condos

The median price of the condos sold in the same period jumped 11% to **\$244,000**, also a new high.

<u>Condos</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Change</u>
Q1	\$150,000	\$157,000	\$165,500	\$202,000	\$219,500	
Q2	\$149,500	\$180,000	\$218,000	\$206,950	\$243,000	
Q3	\$131,000	\$186,000	\$190,000	\$239,950	\$250,000	
Q4	\$145,000	\$175,000	\$192,450	\$218,500		
H1	\$149,500	\$179,000	\$200,000	\$202,000	\$242,000	
H2	\$140,000	\$184,500	\$190,000	\$232,450		
YTD Q3	\$140,500	\$182,000	\$196,000	\$220,000	\$244,000	11%
Year	\$140,500	\$180,000	\$195,500	\$220,000		
<u>Sales</u>						
YTD Q3	99	104	152	148	151	
Year	132	149	209	205		
	*peak year	2005	399			

Andrew Oliver, Realtor
 Sagan Harborside Sotheby's International Realty
www.OliverReports.com
 617.834.8205