OLIVER REPORTS MA

Q1 2023 MARKET STATS

BEVERLY

<u>SFH</u>	<u>2019</u>	2020	2021	2022	2023	Change
Q1	\$525,000	\$501,000	\$575,500	\$555,000	\$679,000	22%
Q2	\$500,000	\$550,000	\$675,000	\$691,000		
Q3	\$525,000	\$570,000	\$600,000	\$661,000		
Q4	\$475,000	\$575,500	\$592,000	\$600,000		
H1	\$520,000	\$546,000	\$630,000	\$631,000		
H2	\$515,000	\$575,000	\$595,000	\$630,000		
Year	\$515,000	\$560,000	\$610,000	\$631,000		
Q1 Sales	37	41	44	47	35	-26%
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<u>Condos</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>Change</u>
Condos Q1	<u>2019</u> \$372,450	<u>2020</u> \$365,000	<u>2021</u> \$355,000	<u>2022</u> \$390,000	2023 \$456,500	Change 17%
Q1	\$372,450	\$365,000	\$355,000	\$390,000		
Q1 Q2	\$372,450 \$325,000	\$365,000 \$417,000	\$355,000 \$380,000	\$390,000 \$413,250		
Q1 Q2 Q3	\$372,450 \$325,000 \$327,450	\$365,000 \$417,000 \$349,000	\$355,000 \$380,000 \$415,000	\$390,000 \$413,250 \$419,000		
Q1 Q2 Q3	\$372,450 \$325,000 \$327,450	\$365,000 \$417,000 \$349,000	\$355,000 \$380,000 \$415,000	\$390,000 \$413,250 \$419,000		
Q1 Q2 Q3 Q4	\$372,450 \$325,000 \$327,450 \$308,500	\$365,000 \$417,000 \$349,000 \$349,900	\$355,000 \$380,000 \$415,000 \$395,000	\$390,000 \$413,250 \$419,000 \$440,000		
Q1 Q2 Q3 Q4 H1	\$372,450 \$325,000 \$327,450 \$308,500 \$352,500	\$365,000 \$417,000 \$349,000 \$349,900 \$378,500	\$355,000 \$380,000 \$415,000 \$395,000 \$368,000	\$390,000 \$413,250 \$419,000 \$440,000		
Q1 Q2 Q3 Q4 H1 H2	\$372,450 \$325,000 \$327,450 \$308,500 \$352,500 \$319,500	\$365,000 \$417,000 \$349,000 \$349,900 \$378,500 \$349,900	\$355,000 \$380,000 \$415,000 \$395,000 \$368,000 \$410,000	\$390,000 \$413,250 \$419,000 \$440,000 \$410,000 \$420,000		

ANDREW OLIVER
OLIVERREPORTSMA.COM
617.834.8205
ANDREW@OLIVERREPORTSMA.COM