

**OLIVER REPORTS MA**  
**Q1 2023 MARKET STATS**

**BEVERLY**

<u>SFH</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>Change</u>
Q1	\$525,000	\$501,000	\$575,500	\$555,000	<b>\$679,000</b>	22%
Q2	\$500,000	\$550,000	\$675,000	<b>\$691,000</b>		
Q3	\$525,000	\$570,000	\$600,000	<b>\$661,000</b>		
Q4	\$475,000	\$575,500	\$592,000	<b>\$600,000</b>		
H1	\$520,000	\$546,000	\$630,000	<b>\$631,000</b>		
H2	\$515,000	\$575,000	\$595,000	<b>\$630,000</b>		
Year	\$515,000	\$560,000	\$610,000	<b>\$631,000</b>		
Q1 Sales	37	41	44	47	35	-26%
<u>Condos</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>Change</u>
Q1	\$372,450	\$365,000	\$355,000	\$390,000	<b>\$456,500</b>	17%
Q2	\$325,000	<b>\$417,000</b>	\$380,000	\$413,250		
Q3	\$327,450	\$349,000	\$415,000	<b>\$419,000</b>		
Q4	\$308,500	\$349,900	\$395,000	<b>\$440,000</b>		
H1	\$352,500	\$378,500	\$368,000	<b>\$410,000</b>		
H2	\$319,500	\$349,900	\$410,000	<b>\$420,000</b>		
Year	\$334,900	\$355,000	\$388,750	<b>\$420,000</b>		
Q1 Sales	24	24	36	18	14	-22%

**ANDREW OLIVER**  
**OLIVERREPORTSMA.COM**  
**617.834.8205**  
**ANDREW@OLIVERREPORTSMA.COM**