

OLIVER REPORTS MA
Q1 2023 MARKET STATS

SALEM

<u>SFH</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>Change</u>
Q1	\$445,500	\$461,000	\$527,410	\$600,000	\$550,000	-8%
Q2	\$412,000	\$480,000	\$542,750	\$637,450		
Q3	\$437,500	\$507,000	\$584,000	\$615,000		
Q4	\$425,000	\$495,000	\$552,500	\$598,000		
H1	\$427,000	\$472,850	\$530,000	\$630,000		
H2	\$435,000	\$503,000	\$575,000	\$601,000		
Year	\$431,250	\$490,000	\$560,000	\$611,000		
Q1 Sales	36	42	30	37	23	-38%
<u>Condos</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>Change</u>	
Q1	\$317,500	\$362,500	\$405,000	\$402,500	\$477,500	19%
Q2	\$348,250	\$359,000	\$431,500	\$461,200		
Q3	\$357,000	\$392,500	\$417,500	\$450,000		
Q4	\$384,700	\$395,000	\$468,000	\$471,500		
H1	\$340,000	\$360,000	\$420,000	\$440,000		
H2	\$369,900	\$395,000	\$443,000	\$460,000		
Year	\$355,000	\$385,000	\$431,500	\$450,000		
Q1 Sales	57	68	74	80	50	-38%

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